

**KANSAS
REAL ESTATE PROFESSIONAL ERRORS AND OMISSIONS INSURANCE APPLICATION**

Notice: This is an application for a policy that contains "Claims-made" liability protection. Coverage for prior acts and claims made after termination of this policy may be restricted. Please read the policy carefully.

Firm Name: _____
Street Address: _____
Mailing Address: _____
City: _____ State: _____ Zip Code: _____
Phone Number: _____ Fax Number: _____
Contact Name: _____ E-mail & Website: _____

1. List all states in which the applicant operates and the percentage of revenue for each state: _____

2. Year firm established: _____
3. Year principal broker licensed as agent: _____ as broker: _____
(If firm has been established less than 3 years, please submit a copy of the principal broker's resume.)
4. Is applicant a(n): Individual Partnership Corporation LLP LLC
5. A. Is the applicant owned, controlled by, or affiliated with any other entity? **(If yes, please attach details on a separate sheet) (Do not include Franchise affiliation information.)** Yes No
 B. Is the applicant affiliated with any outside entity or LLC that is conducting business on the applicant's behalf? **(If yes, please attach details on a separate sheet)** Yes No
6. During the past 5 years: Yes No
 A. Has the applicant been involved in any merger, acquisition, or consolidation? **(If yes, please attach details on a separate sheet. Please include any firm name changes.)**
 B. Has any principal, partner, director, officer, or professional of the applicant performed professional services for any other business which the applicant has any ownership or managerial interest? **(If yes, please attach a detailed explanation on a separate sheet.)** Yes No
7. Does the applicant perform or intend to perform professional services for REITS or property syndications? If yes, what is the percentage of the gross commission income derived from these services? _____% Yes No



Insurance Agent Information	Name	Agent License Number
Return to:	Pearl Insurance 1200 East Glen Ave. Peoria Heights, IL 61616	phone 800.289.8170 fax 309.688.5820

8. **Real Estate Services:** Please indicate the Applicant's total gross commission income or fees derived from each of the following real estate services.

Please note: Total gross commission income or fees are those which are paid to the Applicant for the listing or sale of real estate before commission or fees to sales persons representing the applicant firm, but after commissions or fees to other firms. If new company, please estimate/project commissions income/fees for the next 12 months.

Real Estate Services	Last 12 Months Commissions/Fees	Last 12 Months # of Transactions
Residential Sales and Leasing		
1-4 Family Dwellings		
Properties Owned by Applicant or Agent		
Non-Residential Sales and Leasing		
Commercial Properties		
Sale of Land (Developed or Undeveloped)		
Properties Owned by Applicant or Agent		
Real Estate Consulting (Provide a detailed explanation of services)		
Other Services		
Sale of Business Opportunities		
Real Estate Development or Construction		
Appraising, Auctioning, Mortgage Brokering, and Property Management*		
Referrals/BPO's/CMA's		
Other (describe on separate sheet)		
TOTALS		

** If you have commission/fees derived from Appraising, Auctioning, Mortgage Brokering or Property Management, please complete Other Real Estate Services Supplemental Application.*

Estimated Gross Commission Income/Fees for next 12 months: \$_____

Total Gross Commission Income/Fees from previous year: \$_____

9. **Staff Information:** Please list the total number of staff for each of the following: (List each person only once, identifying their primary area of responsibility)

	Agents Earning More than \$20,000 in commission	Agents Earning Less than \$20,000 in commission	No Income
Real Estate Agents/Brokers/Independent Contractors			
REALTOR® Assistants (licensed & unlicensed)			
Property Managers			
Appraisers			
Auctioneers			
Mortgage Brokers			
Real Estate Consultants			
Referral Agents (referring only to applicant)			
Clerical			
Other (please describe)			
TOTAL			

Underwriting Information

- 10. Do at least 15% of all licensees hold a professional designation? (Such as GRI, Broker, Associate Broker) Yes No

- 11. Have at least 50% of all licensees participated in an accredited real estate continuing education program? Yes No

- 12. Does the applicant offer a Home Warranty Program to all residential clients? Yes No

- 13. Does the applicant use a standard contract form for the listing and sale of all Real Estate approved by a board of REALTORS® or state association of REALTORS®? (If no, please explain on a separate sheet why nonstandard forms are used.) Yes No

- 14. Does any client represent more than 25% of the applicant's annual income? (If yes, please provide details on as separate sheet. Please include: name of the entity, percentage of revenues from that entity and the expected percentage for the next 12 months.) Yes No

- 15. Do all of the applicant's brokers and salespersons disclose to their clients, in writing, the legal nature of their relationship (i. e. whether the salesperson is representing the buyer/seller or both?) Yes No

- 16. During the last 12 months, what percentage of transactions did the applicant represent both the buyer and the seller? If a new firm, provide us with the estimated percentage. _____ %

- 17. During the last 12 months, what percentage of transactions was derived from REO's/Foreclosures/Short Sales? If a new firm, provide us with the estimated percentage. _____ %

- If Question 17 is greater than 0%, does the applicant utilize a neutral third party loss mitigation service for all REOs/Foreclosures/Short Sale Transactions? Yes No



27. If you answered yes to "24B", have these incidents been reported to the applicant's former or current insurers? Yes No

IMPORTANT Circumstances or incidents that might reasonably be expected to be the basis of a claim must be reported to the applicant's current insurer before the claim reporting period expires.

28. Have you purchased any extended reporting period endorsement or tail coverage? (If yes, please attach a copy of the endorsement including the effective and expiration dates.) Yes No

APPLICANT FRAUD NOTICE

NOTICE TO KANSAS APPLICANTS: For purposes of this act a "fraudulent insurance act" means an act committed by any person who, knowingly and with intent to defraud, presents, causes to be presented or prepares with knowledge or belief that it will be presented to or by an insurer, purported insurer, broker or any agent thereof, any written statement as part of, or in support of, an application for the issuance of, or the rating of an insurance policy for personal or commercial insurance, or a claim for payment or other benefit pursuant to an insurance policy for commercial or personal insurance which such person knows to contain materially false information concerning any fact material thereto; or conceals, for the purpose of misleading, information concerning any fact material thereto.

AUTHORIZATION

The applicant represents that the above statements and facts are true and that no material facts have been suppressed or misstated. Completion of this form does not bind coverage. Applicant's acceptance of the company's quotation is required prior to binding coverage and policy issuance. All written statements and materials furnished to the Company in conjunction with this application are hereby incorporated by reference into this application and made a part hereof.

Applicant: _____ Title: _____

Applicant's Signature: _____ Date: _____

Broker/Owner Name: _____

The applicant's signature will authorize Pearl Insurance to fax the quotation and other policy information to the fax number listed on Page 1 unless otherwise noted. No, do not fax.